

For the progressive future of people who are concerned with the automobile industry around the world

"20·30 Visions" of JAW's international activities

To ensure the basic labor rights, build constructive labor-management relations and contribute to sound and sustainable development of companies in the global automobile industry





Now is the time to make a strong commitment to building constructive labor-management relations all over the world with our visions, reflecting remarkable overseas expansion of companies.

It was the latter half of the 1980s when the Japanese automobile manufacturers went to the world to begin local production. Since then, their overseas operations have developed on a full-scale basis instantly, and have accelerated expansion of local production due to effects of excessive yen appreciation, in addition to the expansion of overseas markets. Especially in recent years, their overseas production sites have rapidly increased mainly in the emerging countries in Asia and Central and South America. Now, in addition to those manufacturers, Japanese parts and components companies, including SMEs, are actively expanding their business overseas, creating value chains of the automobile industry locally.

Through those remarkable advances into the overseas markets, the volume of overseas production of Japanese cars has exceeded that of domestic production since 2007. For the Japanese automobile industry, the overseas expansion of operations has entered more important stages. On the other hand, local labor-management issues have increased, widened and become complicated, reflecting rapid development of the host countries where the Japanese companies have their production sites. It is necessary to proactively build constructive labor-management relations overseas for sustainable development of business in the future.

Against a backdrop of these situations, the Confederation of Japan Automobile Workers' Unions (JAW) will enhance our activities with the goal of building constructive labor-management relations overseas. Toward the year of 2020 when Japan will attract global attention with the Tokyo Olympic and Paralympic Games, and then looking ahead to the coming 2030, we have formulated the "20 · 30 Visions" of JAW's international activities. We will approach global labor-management issues with the unprecedented strategic long-term visions.



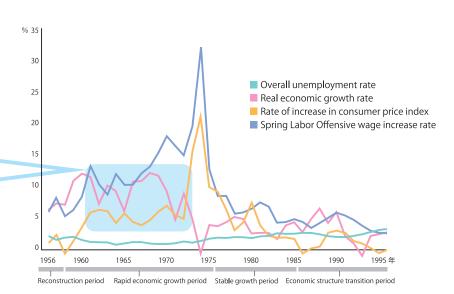
Local labor disputes on the increase Differences in recognitions of issues among the government, labor and management

In the emerging countries where many Japanese automobile companies are operating their business, the democratization movements have progressed and the economy has been rapidly developing. Their economic stages are comparable to the rapid economic growth periods of the 1960s and 70s when Japanese companies experienced rapid wage increases. In those countries, the labor movements have intensified and become complicated, triggering multiple labor disputes, against a backdrop of inflation and widening of disparity. One of the causes for this situation is the differences in recognitions of issues among government, labor and management.

Economic Stages of the host countries where the Japanese companies have their production sites comparing with Japanese economy's Trends

Current economic stages of the host countries are around here

- ●Real economic growth rate ASEAN: Around 5% India: 5-10%
- Rate of increase in consumer price index ASEAN: Around 5% India: Around 10% (Average through 2004-2013/Cabinet Office and others)



Local Workers

- Increases of economic growth and
- price rise exceed wage increases.

 Widening of disparity due to increase of precarious employment (non-regular worker's such as dispatched ones).
- Harsh labor environment such as long working hours and unsafe workplaces.
- Violation of the basic workers' rights

Managers

- Rapid wage increases will put pressure on management and trigger further price rise.
- Local workers' demand for wage increase is irrational.
- Non-regular workers are necessary for rapid business expansion.
- Business is operated in compliance with local laws and in a fair manner.

Those differences of recognitions among the three parties lie in the background of labormanagement disputes

Government

- Wish to fulfill economic development
- of own country.
 Wish to attract foreign investment for that purpose.
- Wish to avoid rapid inflation and price rise, while responding to workers' pressure and wage hike.
- Wish to avoid international criticism on the basic workers' rights.

How has JAW been responding?

JAW has been working to improve labor-management relations through actions to management to expand global business fairly.

Labor disputes occurring overseas may cause suspension of operations. This is not just a local problem, and will substantially affect the business operations in Japan and people working for the Japanese automobile industry, in the current situation when global operations of goods and services coming and going beyond national borders have been in progress.

In order to improve the labor-management relations overseas, JAW has been working on the local labor disputes as parts of actions to management to expand global business fairly.

JAW's international activities so far

- Efforts to mediate / solve labor disputes at overseas entities of Japanese automobile companies
- Building of relationships that will enable consultation prior to the occurrence of dispute through MNCs (multinational corporations) trade union networks(between industry-based federations, JAW's affiliated federations, or enterprise-based unions)
- Promotion of understanding of international labor movements through labor-management seminar and overseas study mission
- · Activities under the Global Union Federations (GUFs) policy



JAW hosts multinational trade union network conference.

The 1st JAW Asian Autoworkers' Unions Conference at Bangkok in 2013 The 2nd JAW Asian Autoworkers' Unions Conference at Jakarta in 2015 *see the photo on the left

Unions from Thailand, Indonesia, Malaysia, Taiwan, Vietnam, Philippines, India and Japan as well as IndustriAll Headquarters participated and shared the labor situation in each country to build a relationship that enable consultation prior to the occurrence of dispute.



Participation in JCM workshops on constructive industrial relations

To deepen mutual understanding and trust between local labor and management, work on promotion of problem resolutions "through dialogue," and confirm the actual situations of local

labor-management issues, we proactively joined JCM workshops on constructive industrial relations held in Thailand and Indonesia each year

Efforts to build trade union networks by JAW affiliates (federations) or their affiliates (enterprise-based unions) They are advancing independent activities to build their network.

















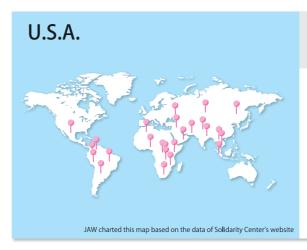
Labor movement in the United States and Europe

International labor movements in the United States and Europe are large-scale in collaboration with the governments.

The labor organizations in the United States and Europe collaborate strongly with the governments and are developing their activities with offices worldwide and affluent budgets. In particular, Asia, where Japanese automobile companies have been concentrated, is a priority area for their activities and they are trying to penetrate their original American-type and European-type labor movement into this region.

In Asia, there are large differences in the ways of thinking between labor unions guided by the U.S. or European organizations and Japanese corporate culture in the host countries. It should be recognized that this is the issue to be addressed by the government-labor-management linkage in Japan as well.

Labor organizations in the United States, Europe, and Japan



United States: Solidarity Center

Overseas offices:25 countries

A non-profit organization formed by the U.S. national center AFL-CIO, with the goal of protecting the right to work and human rights, as well as of strengthening trade unions. Solidarity Center has been promoting the U.S.-style organizing and labor-management relations in over 60 countries. The U.S. Government expends \$30 million (approx. ¥3.6 billion) a year, representing 90% of annual budget.



Germany: Friedrich-Ebert-Stiftung (FES)

Overseas offices:over 100 countries

FES was organized in 1925 by the Chairman of the Social Democratic Party of Germany (Sozialdemokratische Partei Deutschlands; SPD) under the name of Mr. Friedrich Ebert who had represented the trade union and had been the first popularly elected president in Germany. FES has been encouraging free trade unions and reinforcement of civil society under the social democracy of the President's wish. An annual budget is over €100 million (approx. ¥13.2 billion) through public funds of the German Government.



JAW charted this map based on the data of FES's websi

Japan: Japan International Labour Foundation (JILAF)

Overseas offices: 2 countries (Thailand and Nepal)

JILAF was formed by JTUC-RENGO, which is Japanese national center in 1989. It has been contributing to the development of free and democratic labour movements and so social an economic development in developing countries through establishment of constructive labor movements in those countries. Annual budget is approximately ¥470 million, nearly one-third of which is contributed by the labor organizations including JTUC-RENGO, in addition to government fund in relation to the international labor-related programs and the grassroots support programs of the Ministry of Health, Labour and Welfare.

5

To advance more largely, strongly and strategically, we will start working on "20.30 Visions" of JAW's International Activities

Background of the formulation of the visions

Whole picture of the visions

Recognition of environment

- The Japanese automobile industry has accelerated their overseas expansion and global operations.
- Local labor-management issues have become complicated due to rapid development of host countries.



Recognition of issues

It is necessary to enhance activities toward constructive labor-management relations for sustainable development of overseas operations.



Approaches for enhancing activities

(1) Development of the environment for dialogues between local labor and management through dissemination of discussion-based constructive labor-management relations, as well as for establishment of fair labor conditions, taking the actual circumstances of the relevant countries into consideration

(2) Positive engagement and reflection of opinions to the activities of the Global Union Federations (GUFs)

We will expand these efforts from Asia, where democratization and economic growth are remarkable, Japanese companies are concentrated, and overseas trade union organizations also focus on their activities.



Vision Formulation

"20 • 30 Visions" of JAW's **International Activities**

This is the unprecedented huge, long-term efforts of the JAW international activities. We set strategic long-term visions and share them with everyone. JAW and our affiliated federations formulate action plans and strive to achieve them.

Ideal to go

Well-being of people involved in the automobile industry around the world

GOALS

sustainable development of companies in the global automobile industry

Ensuring the basic workers' rights, building constructive labor-management relations and sound and

Exercise counterpart functions by strengthening actions to management to expand global business fairly through promotion of labor-management dialogues and communications among trade unions

2030

Labor and management of Japanese automobile companies in all countries constructive labor-management relations on the site, and a mechanism for exists and is implemented

In all JAW affiliated federations, they or their affiliated enterprise-based unions

offices) are doing international activities by developing a consultation system

establishment of mutual communications with unions overseas

understand and share labor-management dialogue

(of a company with overseas

to solve local issues through

Building MNC (multinational corporations) **Trade Union Network**

Confirmation and transmission of basic attitude of labor and management (GFA* or other labor-management agreement and its transmission

Development of foundation to realize the visions

VISION

Labor and management of Japanese automobile companies in the ASEAN of constructive labor-management relations on the site, and implement labor

region promote understanding -management dialogues

> Understanding of the importance of constructive labor-management relations and "20 • 30 Visions" by Japanese workers and employers

Building MNC (multinational corporations) **Trade Union Network**

Confirmation and transmission of basic attitude of labor and management (GFA* or other labor-management agreement and its transmission)

Training and procurement of international labor-related human resources who will contribute to building constructive labor-management relations (in Japan and locally)

2020

VISION

Labor and management of Japanese automobile companies outside the promote understanding of constructive labor-management relations

ASEAN region strive to

In all JAW affiliated federations, they or their affiliated enterprise-based (of a company with overseas offices) contact unions overseas and start mutual

unions communication

In all JAW affiliated federations, they or their affiliated enterprise-based unions strive to promote the understanding of labor and management regarding solidarity

(of a company with overseas offices) the importance of international

> *GFA (Global Framework Agreement): The agreement under which multinational corporations recognize the GUFs (Global Union Federations) as their social partners, and promise to discuss basic interests of both labor and management (source: RENGO-RIALS (Research Institute for Advancement of Living Standards) document).

"Constructive labor-managementrelations" which JAW globally aims mean

- Basic workers' rights* are respected.
- A very tense relationship in which labor and management respect mutual positions, while maintaining mutually independent, autonomous and equal relations.
- Labor and management aims both "improvement and stabilization of employment and living of workers" and "sound and sustainable development of companies."
- Important matters concerning labor-management relations will be determined through labor-management dialogue. Also, labor-management issues should be resolved by thorough discussion. Information necessary for that should be shared in good faith, thereby securing the transparency.
- Promises made by labor and management should always be kept mutually.
- Labor and management should consistently grasp actual conditions of workplaces and respect straightforward opinions.
- * ILO Conventions No. 87 and 98/ Right to organize, Freedom of association, Right of collective bargaining

The right to strike is included in the ILO Convention No. 87 (agreed upon by ILO labor and management representatives in 2015). Trade unions retain the right to strike and can exercise it as final means.

JAW